



## Kelly M. Lippincott

### PARTNER

Alexandria

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### RELATED SERVICES

- Insurance
- Professional Liability Defense
- Professional Liability Coverage
- Product Liability
- Trial Practice
- Property Insurance

### OFFICES

- Alexandria
- Baltimore
- Washington

### OVERVIEW

Kelly Lippincott is a Partner in the Alexandria office of GRSM. She focuses her practice on insurance coverage, product liability, and professional liability. Her clients include insurers, manufacturers, distributors, lawyers, title agents, real estate agents, and insurance agents and brokers who rely on her to defend civil lawsuits and develop ways to avoid litigation.

Kelly has first-chaired dozens of jury and bench trials in federal and state courts in Maryland, Virginia, and the District of Columbia. She has also argued before the Maryland Court of Special Appeals and the United States Court of Appeals for the Fourth Circuit. In addition, Kelly's experience as a plaintiff's personal injury lawyer brings a unique understanding to her defense work.

In the area of insurance coverage, she has advised insurers on an array of matters, including bad faith,

and defended insurers in federal and state courts. Kelly has litigated disputes involving property coverage, life insurance coverage, and additional insureds, as well as other areas of coverage. In product liability suits in federal and state courts, she has represented a wide variety of manufacturers and distributors.

Kelly has successfully tried professional liability cases brought against realtors, insurance agents, and attorneys. She previously served as Chair of the Professional Liability Section of the Virginia Association of Defense Attorneys.

Before entering private practice, she clerked for the Hon. Patricia A. Broderick of the Superior Court of the District of Columbia. During law school, Kelly served as a student-attorney in the Criminal Justice Clinic, both representing criminal defendants and prosecuting criminal matters in the Maryland District Court for Montgomery County.

## REPRESENTATIVE EXPERIENCE

- *Dante Askew v. HRFC, LLC, d/b/a Hampton Road Finance Company*, No. 14-1384 (4th Cir. Jan. 11, 2016).
- Successfully tried an insurance coverage matter in U.S. District Court for Maryland regarding a professional liability policy.
- Successfully defended a product manufacturer in a wrongful death claim.
- Obtained dismissal of a matter against an insurance agent for allegedly obtaining inadequate insurance coverage for a client.
- Successfully defended an insurance carrier for alleged breach-of-contract claim.

## PUBLICATIONS

- DRI Insurance Policy Rescission Compendium- Maryland, *Defense Research Institute*, May 2019
- Co-Author, Unfair Claims Settlement Practices Compendium – Maryland, *Defense Research Institute*, May 2018
- Co-Author, Unfair Claims Settlement Practices Compendium – District of Columbia, *Defense Research Institute*, May 2018
- Co-Author, Don't Leave It to Chance – Opposing Expert Testimony Under the Current Circuit Split, *Defense Research Institute's For the Defense*, November 2015
- Co-Author, The Virginia Supreme Court Rejects Plaintiffs' Expert Witness Testimony in Vehicle Design Defect Case, *Carr Maloney Article*, February 2015
- Co-Author, Defining Terms in an Insurance Policy Exclusion: What the "Eight Corners" Rule Doesn't Require, *FC&S Legal*, September 2014
- Co-Author, Defining Terms in an Insurance Policy Exclusion: What the "Eight Corners" Rule Doesn't Require, *Carr Maloney's Legally Speaking*, July 2014

- Co-Author, Late Notice Results in Bar to Coverage: Chicago Insurance Co. v. Paulson & Nace, PLLC, *Carr Maloney's Legally Speaking*, July 2014
- Contributor, Writing a Reservation of Rights: A North American Compendium, *Defense Research Institute*, 2014
- Contributor, Coverage B: Personal and Advertising Injury Compendium, *Defense Research Institute*, 2014

## PRESENTATIONS

- Enforcement of Policy Conditions, Property & Liability Resource Bureau 2025 Claims Conference, April 2025
- Hot Topics in Insurance Coverage Law 2024, GRSM Legal Education Conference, New York, NY, May 2024
- Hot Topics in Insurance Coverage Law 2024, GRSM Legal Education Conference, Hartford, CT, April 2024
- A Look Inside the Industry, DRI Insurance Coverage and Practice Symposium, New York, NY, November 2023
- Hot Topics in Insurance Coverage Law, GRSM Legal Education Conference, New York, NY, May 2023
- Hot Topics in Insurance Coverage Law, GRSM Legal Education Conference, Hartford, CT, May 2023
- Enforcing Policy Conditions, PLRB Claims Conference and Insurance Services Expo, March 10, 2020
- Lessons Learned: Two Recent Medical Device Trials, Medmarc's 32nd Annual Medical Device Seminar, June 5, 2019
- Independent Counsel: Managing the Costs, PLRB Claims Conference and Insurance Services Expo, March 29, 2019
- Pulling the Reservation to Control the Defense: When Is It Worth It?, DRI's Insurance Coverage and Claim Institute, March 23, 2018
- How Smart Data is Remaking Insurance Claims, A.M. Best Webinar, February 22, 2018
- Cause & Effect: The Ties of Underwriting Claims in the Hospitality Industry, Perrin Food & Beverage Litigation Conference: A Look at Hospitality, Liquor and Food Liability, October 18, 2016
- How to Keep Yourself Out of Contractual Trouble, Sports & Fitness Industry Association's Litigation, Regulatory & Risk Management Summit (New Orleans, LA), February 1, 2016
- Sweeping Developments in Product Liability Insurance: A 2016 Update LIVE Webcast, The Knowledge Group, January 15, 2016
- The Duty to Defend: A Comprehensive Review of the Fundamental Concepts, Emerging Issues and Trends, DRI Insurance Coverage and Practice Symposium, December 2015
- Mobile Medical Apps: FDA Regulation and Product Liability Implications, 28th Annual Seminar on Medical Device Claims, sponsored by MEDMARC, June 2015

- Navigating a Professional Liability Policy, Virginia Association of Defense Counsel Spring Meeting, May 2015
- LOVE & MARRIAGE... Getting Insurance Coverage for Complex Claims without Causing the Insured and the Insurance Company to Get a Divorce, Hispanic National Bar Association Corporate Counsel Conference, March 2015
- Mock Trial: E&O Loss Prevention, Professional Insurance Agents Association of Virginia & the District of Columbia, Inc., 78th Annual Convention and Trade Fair, June 2014
- Marketing Tips for the Young Lawyer and Growing Client Relationships, DRI Product Liability Conference, Young Lawyers Breakout, April 2014
- Mock Trial: E&O Loss Prevention, Professional Insurance Agents Association of Virginia & the District of Columbia, Inc., Southwest Virginia Education Expo, March 2014

## CREDENTIALS

### Admissions

- District of Columbia
- Maryland
- Virginia
- U.S. District Court, District of Columbia
- U.S. District Court, District of Maryland
- U.S. District Courts, Eastern and Western Districts of Virginia
- U.S. Court of Appeals, Fourth Circuit

### Memberships

- Defense Research Institute, DRI Products Liability Committee, Membership Vice Chair, 2012
- Defense Research Institute's Insurance Coverage and Practice Symposium, Program Co-Vice Chair, 2017
- Defense Research Institute's Insurance Coverage and Practice Symposium, Program Chair, 2018
- Defense Research Institute's *For the Defense*, Editor for Insurance Law Committee-dedicated issues
- Defense Research Institute's Insurance Law Committee, Online Community Vice Chair

### Education

- J.D., American University, Washington College of Law
- B.A., Drew University

### Honors

- *Best Lawyers in America*® distinction in Litigation – Insurance (2023-2025)
- Top Rated Lawyer – AV® Preeminent™, Martindale-Hubbell

- Outstanding Advocacy, Presented by Medmarc, The 32nd Annual Medical Device Seminar